
Del Hawley

Senior Associate Dean
School of Business Administration

Professional Interests

Research: Corporate Finance, Valuation, Fixed Income Securities

Teaching: Corporate Finance, Business Planning

Academic Background

Ph.D. Michigan State University, East Lansing, Michigan, Finance, 1987

M.B.A. Michigan State University, East Lansing, Michigan, Finance, 1982

B.S. Michigan State University, East Lansing, Michigan, Psychology, 1976

Dissertation

Industry-Specific Characteristics of Cyclical Variations in the Yield Structure of Corporate Bonds.

Work Experience

Academic Experience

Senior Associate Dean, University of Mississippi (2001 - Present). Chief Financial, Operating, and Information Office for the School of Business Administration.

Associate Professor of Finance, University of Mississippi (1993 - Present).

Associate Dean for Administration and MBA Program Director, University of Mississippi (1998 - 2001).

Associate Dean and MBA Program Director, University of Mississippi (1993 - 1998).

Acting Associate Dean and MBA Program Director, University of Mississippi (1992 - 1993).

Assistant Professor of Finance, University of Mississippi (1986 - 1993).

Instructor/Coordinator, Michigan State University (1983 - 1986). Coordinated 10-12 sections of Principles of Finance. Supervised 6-10 graduate teaching assistants who taught the classes, standardized curriculum and testing, and assessed and improved the effectiveness of the course.

Graduate Instructor, Michigan State University (1982 - 1983). Taught two sections of Principles of Finance.

Non-Academic Experience

Department Manager, Jacobson's Depart Stores (1978 - 1983). Managed the Menswear division with 40+ employees and \$5+ million in annual sales volume. .

Store Manager, Webster Menswear (1978 - 1979). Managed chain menswear store with 15 employees and \$2 million annual sales. Responsible for all aspects of this retail operation.

Assistant Store Manager, Webster Menswear (1977 - 1978).

Consulting

2005: Nickels & Weddle PLLC, Expert witness in valuation of economic loss due to injury.

Paid Service

1987-2004: Expert Witness in more than 20 cases involving the economic loss due to injury or death

Teaching

Courses Taught

Business Finance II

Business Planning and Entrepreneurship (specialized masters)

Financial Management I (specialized masters)

Individual Study (specialized masters)
Special Topics in Business

Teaching Honors and Awards

Awards:

1995 - MBA Association Teacher of the Year Award.

Research/Intellectual Contributions:

Refereed Articles

- Aiken, M., Hawley, D., & Vanjani, M. (in press, 2009). An Analysis of Student Evaluation of College Teachers. *Southwestern Business Administration Journal*.
- Novicevic, M., Buckley, M., Hawley, D., & Garner, B. (in press, 2007). Universities Getting Virtual: How to Avoid the Optimizer's Curse. *International Journal of Management Education*
- Maniam, B. & Hawley, D. (2001). Application of Artificial Neural Systems as an Event Study Methodology: An Empirical Investigation. *Academy of Information and Management Sciences Journal*, 3 (1), 20-32.
- Hawley, D. & Ayadi, F. O. (1997). The Valuation of Exchangeable Securities: A Pedagogic Approach. *Journal of Business and Management*.
- Aiken, M., Hawley, D., & Seydel, J. (1995). Competitive Intelligence through Group Decision Support Systems. *Competitive Intelligence Review*, 6 (2), 62-66.
- Aiken, M. & Hawley, D. (1995). Designing an Electronic Classroom for Large College Courses. *Technological Horizons in Education Journal*, 23 (2), 76-77.
- Aiken, M., Hawley, D., & Zhang, W. (1994). Increasing Meeting Efficiency with a GDSS. *Industrial Management and Data Systems*, 94 (8), 13-16.
- Aiken, M., Hawley, D., Min, Z., & Sloan, H. (1994). How to Improve Bank Meetings. *Journal of Retail Banking*, 16 (4), 21-25.
- Hawley, D. & Walker, M. M. (1993). Speculative Grade Bonds, Agency Ratings, and the Investment Decision Process: A Survey of Institutional Money Managers. *Financial Practice and Education*.
- Hawley, D. & Walker, M. M. (1992). An Empirical Test of Investment Restrictions in the High Yield Debt Market. *The Financial Review*.
- Hawley, D. (1991). Modern Financial Theory and Business Ethics Education in the Finance Curriculum: An Abdication of Responsibility. *Journal of Business Ethics*, 10, 711-721.
- Hawley, D., Johnson, J. D., & Raina, D. (1990). Artificial Neural Systems: A New Tool for Financial Management. *Financial Analysts Journal*.
- Hawley, D. & Malone, R. P. (1989). The Relative Performance of Duration in the Capital Budgeting Decision Environment. *Engineering Economists*.
- Hawley, D. & Johnson, L. J. (1988). An Efficient Algorithm for Calculating Yields and Durations. *Journal of Applied Business Research*, 45-51.

Presentation of Refereed Papers

National

- Maniam, B. & Hawley, D. (2000, October). Application of Artificial Neural Systems as an Event Study Methodology: An Empirical Investigation. Presented at Allied Academics Spring 2000, Las Vegas, Nevada.
- Maniam, B., Hawley, D., & Johnson, J. D. (1993, October). The Development of an Artificial Neural System for Event Study Applications. Presented at Financial Management Association Meeting, Las Vegas, Nevada.
- Dorsey, R. E., Hawley, D., & Johnson, J. D. (1991). The Development of an Unrestricted Returns Generating Model for Common Stocks Using an Artificial Neural Network. Presented at ORSA/TIMS, Unknown, Unknown.
- Hawley, D. & Malone, R. P. (1987). Duration Measures and the Capital Budgeting Decision Making Process. Presented at Financial Management Association Meeting, Unknown, Unknown.

Regional

- Jain, S., Hawley, D., & Walker, M. M. (1997, November). An Empirical Test of Investment Restrictions, Bond Rating Changes and Efficiency in the High Yield Debt Market. Presented at Southern Finance Association Meeting, Baltimore, Maryland.
- Chatterjee, A., Maniam, B., & Hawley, D. (1991). German Reunification's Effect on the American Stock Market. Presented at Midwest Financial Association, Unknown, Unknown.
- Hawley, D. (1991). Market Anomalies Revisited. Presented at Eastern Finance Association Meeting, Unknown, Unknown.
- Hawley, D. & Walker, M. M. (1991). An Empirical Test of Investment Restrictions and Efficiency in the High Yield Debt Market. Presented at Midwest Finance Association Meeting, Unknown, Unknown.

Research Honors and Awards

Awards:

2000 - Allied Academics Distinguished Researcher Award; For a paper with Bala Maniam, Application of Artificial Neural Systems as an Event Study Methodology: An Empirical Investigation, Allied Academics Association.

Service:

Service to the University

Department assignments:

Chair:

1997-1998: Dissertation: Sanjay Jain. An Empirical Test of Investment Restrictions, Market Structure Changes,; Sanjay Jain. An Empirical Test of Investment Restrictions, Market Structure Changes, NRSRO Hypothesis, and Efficiency in the High Yield Debt Market,' (1997 - Ph.D. Finance) Committee chair

1995-1996: Dissertation: Rebecca Su Hee Cho. The Comparison of Corporate Policy Choices Between the U.S. and J: Rebecca Su Hee Cho. The Comparison of Corporate Policy Choices Between the U.S. and Japanese Firms under the Agency Framework,' (1995 - Ph.D. Finance) Committee chair

1992-1993: Dissertation: Bala Maniam.: Bala Maniam. "The Development and Testing of an Artificial Neural System for Event Study Applications," (1992 - Ph.D. Finance) Committee chair

1991-1992: Dissertation: Olesegun Ayadi.: Olesegun Ayadi. "Stock Market Volatility, Fads, and Bubbles in the Nigerian Stock Market," (1991 - Ph.D. Finance) Committee chair

Member:

1990-1991: Dissertation: Kwokfai Matthew Wong.: Kwokfai Matthew Wong. "Stock Returns, Monetary Aggregates, and the Real Sector: A VAR Analysis Across Leading OECD Nations," (1990 - Ph.D. Finance)

1990-1991: Dissertation: Chiming Wu.: Chiming Wu. "Stock Volatility, Macroeconomic Series, and Firm Characteristics: A VAR Analysis Across Stock Portfolios,' (1991 - Ph.D. Finance)

1989-1990: Dissertation: Cyrill Pat Obi, Jr.: Cyrill Pat Obi, Jr. "OPEC Meetings and Capital Market Relations: Empirical Tests and Essays on Oil Price Volatility and Returns Behavior in the Commodity Market for Crude," (1989 - Ph.D. Finance)

College assignments:

Chair:

2007-2008 through 2008-2009: IT Committee

2006-2007: IT Manager Search

2004-2005: IT Committee

1993-1994 through 1996-1997: MBA Program Revision Committee

Director:

1992-1993 through 2000-2001: MBA Program Director

Member:

2008-2009: Asst/Assoc Professor of Finance Search

2008-2009: Scholarships

2008-2009: Assurance of Learning

2008-2009: Accreditation Planning

2007-2008 through 2008-2009: MBA Committee

2007-2008 through 2008-2009: Executive Committee

2006-2007: Clinical Asst Prof of Finance Search

1986-1987 through 2006-2007: MBA Committee

2005-2006: MIS Search Committee

2005-2006: Clinical Finance Search Committee

2005-2006: Dissertation Committee Member: David Williams; PhD in MIS. Expected completion Spring 2006.

2004-2005: Executive Committee

2004-2005: Dissertation: Bart L. Garner. Improving Document Classification Using Minimum Clique Partition of a: Bart L. Garner. Improving Document Classification Using Minimum Clique Partition of a Semantic Network and Fast Heuristic Methods,' (2004 - Ph.D. MIS) Outside Committee Member

2004-2005: MBA Committee

2000-2001: MSSM Program Graduate Coordinators Committee

Other Institutional Service Activities:

2005-2006: Coordinated the implementation of the Sedona system.: This project involved several staff and involved many months of work.

2005-2006: Wrote the Annual Report to the Hearin Foundation: This report covers all aspects of the School's operations as they relate to the use of Hearin Grant funds.

2005-2006: Professional MBA Program Development: Assisted with the design and development of the Professional MBA Program (PMBA).

2005-2006: Senior Associate Dean: Serve as the CFO, COO, and CIO of the School of Business Administration.

University assignments:

Chair:

2008-2009: SACS Reaccreditation Committee - Team Chair for Faculty Credentials: Headed a team that ensured compliance with SACS requirements for the documentation of credentials for all University faculty and wrote that part of the SACS report.

Coordinator:

1996-1997 through 1998-1999: Business/Accountancy Building Construction Coordinator

Member:

2002-2003 through 2006-2007: Instructional Technology Committee

2005-2006: Task Force for Facilities and Resources

1992-1993 through 1998-1999: Business/Accountancy Building Planning Committee

1995-1996: Dissertation: Linda J. Jones. "A Comparison of the Effects of Computer-Assisted Instruction Using L: Linda J. Jones. "A Comparison of the Effects of Computer-Assisted Instruction Using LOGO and Prescription Learning on the Achievement and Attitude of 2nd Grade Students," (1995 - Ph.D. Education) Outside member of committee

Service to the Profession

Other Professional Service Activities

2006-2007 through 2008-2009: BusinessWeek Resource Center Reviewer, The BusinessWeek Instructors Resource Center is an online website that provides information and tools to assist business professors in including BusinessWeek articles in their classes. Reviewers are assigned to each major business discipline. I am assigned to the finance. Each week, I select one article that is relevant to finance and write an abstract, several discussion questions, and a short quiz for instructors to use in their finance classes. (International).

Other

Faculty Development

Other Professional Development

2005: Preparing for certification as Certified Valuations Analyst (CVA) and CPA. Oxford, Mississippi.

Professional Seminars / Workshops

2005: Attended AACSB Continuous Improvement Conference. Philadelphia, Pennsylvania.

Memberships

Financial Management Association

National Association of Certified Valuation Analysts

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